



The 2nd Annual Mongolia-Asia Investment Forum 2010

25 March, 2010 • The Westin Beijing Chaoyang, China

Agenda

08.00– 09:10	Registration	(Jinmao Ballroom Foyer – Level 3)
	All sessions will take place in Jinmao Ballroom B & C located on Level 3	
09.10 – 09:20	Welcome Address: Nick Hayward, Managing Director, Asia Pacific, Euromoney Conferences	
09:20 – 10:20	<p>Panel I: Investing in Mongolia's Mining Assets</p> <p>Significant demand for mining commodities has outstripped the supply side, resulting in windfall profits for mining companies. Mongolia, a mineral-rich country, has drawn attention from the global mining community. The settlement of Oyu Tolgoi (OT) is just the beginning. Tavan Tolgoi, known as the world's biggest untapped coking coal deposit, with coal reserves of 6.5 billion tonnes in the Gobi desert, is another lucrative project. Rapid growth in Mongolia's mining sector has also driven the pace of peripheral developments including infrastructure, supply chain and property development. This panel will present an in-depth analysis on investment opportunities in the mining industry and set the discussion framework for the rest of the day.</p> <ul style="list-style-type: none"> • Following the signing of the OT agreement at the end of last year, what doors has this opened up for foreign investments into Mongolia's economy at large and the mining industry in particular? • Mongolia's economy was hit hard by the fall of copper price last year, but we have seen a strong recovery early this year. How well placed is the mining sector to weather external shocks? • What are Asian investors looking for when considering adding these assets to their portfolios, forming strategic partnerships, or participating actively in this sector? • How should investors properly analyse the market (discovery, development, earnings), and how can they best evaluate the risks? <p>Moderator: William Pesek, Asia Pacific Columnist, <i>Bloomberg</i> Speakers: Chad Blewitt, Chief Financial Officer, Oyu Tolgoi LLC J. Peter Morrow, Chief Executive Officer, Khan Bank Zheng Zhi, Chairman, China Mining United Fund</p>	
10:20 – 10:40	Coffee Break	(Jinmao Ballroom A & Foyer)
10:40 – 11:25	<p>Workshop A: Mongolia's New Paradigm: What Investors Need to Know</p> <p>Hosted by Khan Bank</p> <p>Moderator: J. Peter Morrow, Chief Executive Officer, Khan Bank Speakers: Jim Dwyer, Executive Director, The Business Council of Mongolia Laurenz Melchers, Chief Executive Officer, Mongolian Star Melchers Limited</p>	
11:25 – 12:10	<p>Workshop B: Mongolia's Investment Needs and Opportunities: Meeting the Challenge</p> <p>Hosted by Trade and Development Bank</p> <p>Speaker: Randolph Koppa, President, Trade and Development Bank</p>	
12:10 – 13:30	Luncheon	(Jinmao Ballroom A)

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<p>13:30 – 14:30</p>	<p>Panel II: Investing in Infrastructure: The Support System for the Thriving Mining Industry</p> <p>Infrastructure to access Mongolian coal and other minerals is rapidly developing in China, with railway lines and other major coal loading facilities being built in China specifically for this purpose. The Mongolian government also supports a permanent border crossing which allows for distribution of minerals to customers in China. This interactive panel with leading companies and fund managers will examine the environment for investing in infrastructure for the support of the mining industry and how these opportunities can be efficiently accessed.</p> <ul style="list-style-type: none"> • How are flows of private sector capital into transport, power or water infrastructure being encouraged by the Government of Mongolia? • What investment vehicles are available to enable investors exposure to these long-term assets? • How are infrastructure assets most efficiently accessed: direct/indirect equity investments, sovereign funds, PPPs? • Analysis of recent successful cases. • What opportunities and projects are in the pipeline? <p>Moderator: Tom Miles, Chief Correspondent, Commodities and Energy, China, <i>Thomson Reuters</i> Speakers: Dr. Battengel Gotov, Chief Executive Officer, Energy Resources LLC David Lawrence, Resident Representative in Mongolia, International Finance Corporation Edward Rochette, Partner, IDB Group Beijing</p>
<p>14:30 – 15:30</p>	<p>Panel III: Developing Mongolia's Capital Markets</p> <p>On the occasion of the 19th anniversary of the stock exchange in Mongolia, it may be the best time to take a deeper look into the development of Mongolian capital markets. The commercial banks have gained considerable stability in Mongolia's financial framework and have been playing an important role in it. Nowadays only 5% of the capital raised in Mongolia is obtained from the capital markets and the remaining 95% comes from commercial banks. Proven by the recent financial crisis, total dependency on the banking system is visibly dangerous: money supply shortage, loan restriction, and loan rate increase. There is an urgent need for stronger capital markets in Mongolia.</p> <ul style="list-style-type: none"> • What are the latest developments in the bond markets in Mongolia? • How can projects or enterprises be best financed from capital markets? • What will medium-term financing strategies (debt, equity, loans) look like? • How are they best evaluated and efficiently accessed by Asian investors? <p>Moderator: Jim Dwyer, Executive Director, The Business Council of Mongolia Speakers: Baatar Bold, Chief Executive Officer, Newcom LLC Achit-Erdene Darambazar, President, Mongolia International Capital Corporation Dr Mandar Jayawant, Managing Partner, Frontier Investment and Development Partners Randolph Koppa, President, Trade and Development Bank Ganzorig Ulziibayar, Chief Executive Officer, Prime General Insurance</p>
<p>15:30 – 15:50</p>	<p>Coffee Break (<i>Jinmao Ballroom A & Foyer</i>)</p>

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15:50 – 16:50	<p>Panel IV: Capitalizing on the Mining Supply Chain</p> <p>World renowned mining companies manage to improve their performance by integrating their supply chain into their business. They are not only focusing on current production, but also making an effort to extend their supply chains. These efforts enhance shareholder value by enabling mining companies to gain market share while offering sustainable improvements in capital efficiency.</p> <ul style="list-style-type: none"> • What are current developments in the mining supply chain in Mongolia? • How can mining companies in Mongolia learn from the success in supply chain management from worldwide counterparts? • How can investors identify and profit from supply chain opportunities? • How can investors gain exposure in these opportunities? • How is green technology being integrated into the supply chain? <p>Moderator: Nick Hayward, Managing Director, Asia Pacific, Euromoney Conferences Speakers: Joseph King, Chairman and Executive Director, Green Global Resources Limited Laurenz Melchers, Chief Executive Officer, Mongolian Star Melchers Limited David Rohanna, Managing Director, Asia, Mining and Energy, Quintana China</p>
16:50 – 17:00	<p>Closing Remarks: Nick Hayward, Managing Director, Asia Pacific, Euromoney Conferences</p>

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