

Philippines Investment Forum

12 March 2013 • The Peninsula, Manila

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conferences



Final Agenda

09:00 – 10:10	Registration and Coffee	<i>Lobby Area Outside Rigodon Ballroom</i>
	<i>All keynote addresses and plenary sessions will take place in the Rigodon Ballroom</i>	
10:10 – 10:15	Euromoney Welcome: Tony Shale, Chief Executive Officer, Asia, Euromoney Institutional Investor	
10:15 – 10:20	Introduction of the President: Hon. Cesar V. Purisima, Secretary of Finance, Republic of the Philippines	
10:20 – 10:40	Official Opening Address: H.E. Benigno S. Aquino III, President, Republic of the Philippines	
10:40 – 11:40	Panel I: Philippines in 2013: On the Path to Investment Grade <ul style="list-style-type: none"> • What's been driving the Philippine's robust economic growth? • Is the country's growth trajectory still intact? • Role of Aquinomomics – the economics of good governance • What is the government's strategy to continue the growth of tax revenues? • Are foreign investors continuing to buy into the Philippines growth story? • What are the challenges ahead? • How have public-private partnerships (PPP) progressed? 	
	Moderator: William Pesek , Asia Pacific Columnist, Bloomberg View Speakers: Matt Hildebrandt , Chief Philippine Economist and Head of Asia Sovereign Credit Strategy, J.P. Morgan Bank Manuel V. Pangilinan , Managing Director and Chief Executive Officer, First Pacific Hon. Cesar V. Purisima , Secretary of Finance, Republic of the Philippines Anoop Singh , Director of Asia and Pacific Department, International Monetary Fund Lena Teoh , Chief Investment Officer, Asia Pacific, Asset Management, Credit Suisse	
11:40 – 12:30	Panel II: Capital Markets <ul style="list-style-type: none"> • Can the country's capital markets help corporate Philippines grow to its potential? • Which sectors will IPOs come from over the next 12 months? • What is the outlook for the domestic bond market? • How imminent is the country attaining an investment-grade rating? • How vulnerable is the Philippines to asset bubbles as a result of loose monetary policies by central banks around the world? • What impact will a continued appreciation of the peso have on the economy? • Which sectors will be affected most? 	
	Moderator: Frances Yoon , Senior Reporter, Asiamoney Speakers: Roberto Juanchito Dispo , President, First Metro Investment Corporation Emilio Federico Galang III , Executive Director and Head of Capital Markets, SB Capital Investment Corporation James Grandolfo , Partner, International Capital Markets, Allen & Overy Jose Emmanuel U. Hilado , Senior Executive Vice President, Treasury Group Head, Rizal Commercial Banking Corporation Hans B. Sicat , President and Chief Executive Officer, Philippine Stock Exchange	

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Exhibitors

12:30 – 12:45	Keynote Address: Hon. Amando M. Tetangco, Jr., Governor, Bangko Sentral ng Pilipinas	
12:45 – 13:35	Lunch <i>Gallery and Upper Lobby</i>	
13:35 – 14:20	Workshop A: Project Finance in the Philippines – Funding Considerations for Philippine Projects <i>Rigodon Ballroom 1</i>	Workshop B: Aligning your Supply Chain and Treasury Operations <i>Rigodon Ballroom 2</i>
	Hosted by Security Bank	Hosted by Metropolitan Bank & Trust Company
	<ul style="list-style-type: none"> • Overview of factors to consider in financing projects in the Philippines with particular focus on project finance structures • Financing perspectives: domestic bank funding, foreign bank funding, multilateral funding, and hedging/derivatives solutions 	<ul style="list-style-type: none"> • Risk management should continue to be at the front and center even in a 'bull' environment • With thinning profit margins given the very competitive market place, what else could you improve on? Efficiency! • Experience our cash management value adding solutions • Let your sales force do the 'selling' and let us do the 'collecting' • Using our multi-point collection platforms to maximize your accounts receivables and sales
	<p>Moderator: Eduardo M. Olbes, Executive Vice President and Head, Corporate & Investment Banking Segment, Security Bank Corporation</p> <p>Speakers: Colin Chen, Executive Vice President, Regional Head of Project Finance, Asia, The Bank of Tokyo-Mitsubishi UFJ</p> <p>Raul Martin A. Pedro, Senior Vice President, Treasurer, Security Bank Corporation</p> <p>Ma. Cristina A. Tingson, Senior Vice President and Head, Retail Banking Segment, Security Bank Corporation</p> <p>Christine Genalin C. Uy, Investment Specialist, Private Operations Department, Asian Development Bank</p>	<p>Moderator: Vicente R. Cuna, Jr., Senior Executive Vice President and Head of Corporate Banking Group, Metropolitan Bank & Trust Company</p> <p>Speakers: Jose Luis A. Achacoso, President, Megavia Corporation</p> <p>Jose Chan, Senior Vice President, Metropolitan Bank & Trust Company</p> <p>Carlos O. Nava, Senior Vice President and Chief Financial Officer, Unilab International</p> <p>Antonio R. Ocampo, Jr., Senior Vice President, Metropolitan Bank & Trust Company</p>
14:25 – 15:10	Workshop C: The Retail and Consumer Story <i>Rigodon Ballroom 1</i>	Panel III: Manufacturing and Industries <i>Rigodon Ballroom 2</i>
	Hosted by Rizal Commercial Banking Corporation	<ul style="list-style-type: none"> • Is slowing global growth affecting Philippines manufacturing? • Is the Philippines doing enough to develop trade ties? • How can the country develop its value chain and improve competitiveness? • Infrastructure, energy prices and manufacturing • Foreign direct investments and sustainable development • How are companies placing environmental, social and governance (ESG) strategies at the core of the business? • What are the key ESG performance indicators for shareholders?
	<ul style="list-style-type: none"> • What are the key drivers of the retail and consumer markets in the Philippines? • Demographics, geography, spending power and effective demand • Impact of remittances, off-shoring and outsourcing on the economy and in the retail and consumer markets • Impact of the rapidly increasing connectivity on lifestyle and the retail market • Digital marketing, social media and consumer spending • What are the significant changes in distribution modes and strategies? • The Philippine real estate market over the last 10 years; future expectations; a bubble? 	
	<p>Moderator: Francis G. Estrada, Director, Rizal Commercial Banking Corporation</p> <p>Speakers: Bernard Vincent O. Dy, Executive Vice President, Ayala Land</p> <p>Anthony T. Huang, Jr., Executive Vice President, Stores Specialists</p> <p>Maria A. Ressa, Chief Executive Officer and Executive Editor, Rappler</p> <p>Lorenzo Tan, President and Chief Executive Officer, Rizal Commercial Banking Corporation</p>	<p>Moderator: William Pesek, Asia Pacific Columnist, Bloomberg View</p> <p>Speakers: Ysmael V. Baysa, Vice President, Corporate Finance and Chief Financial Officer, Jollibee Foods</p> <p>James Lafferty, General Manager, British American Tobacco Philippines</p> <p>Paolo Sardi, Chief Executive Officer, ECPI Group</p>

15:15 – 16:05	Panel IV: Real Estate <i>Rigodon Ballroom 1</i>	Panel V: Mining <i>Rigodon Ballroom 2</i>
	<ul style="list-style-type: none"> • How does the Philippine real estate market compare to other countries in Southeast Asia? • What's driving demand? • How interested are foreign investors? • What returns can investors expect? • How are macroeconomic factors in the Philippines affecting the real estate market? • Are concerns about a property bubble well-founded? • What will the fast growing casino industry mean for real estate development and tourism? • In addition to Metro Manila, which regions offer attractive investment opportunities? 	<ul style="list-style-type: none"> • What are the latest developments? • What are the government's plans to increase minerals output? • How great a risk is resource nationalism for mining companies? • What is being done to address the discrepancies between national and provincial regulatory regimes? • How are foreign investors reacting to the newly established political stability in Mindanao? • Is the infrastructure in place to enable the development of downstream operations? • What have been the best practices among the leading miners to minimize the environmental impact of mining?
	<p>Moderator: Momoe Ikeda-Chelminska, Programme Manager, Euromoney Conferences</p> <p>Speakers: Jose E. B. Antonio, Chairman and Chief Executive Officer, Century Properties</p> <p>Bill Barnett, Managing Director, C9 Hotelworks</p> <p>Vittorio M. Gomez, Vice President and Fund Manager, RCBC Trust and Investments Group</p> <p>John van Oost, Managing Partner, Yishan Capital Partners</p> <p>Henry Yap, General Manager, Robinsons Land</p>	<p>Moderator: Tony Shale, Chief Executive Officer, Asia, Euromoney Institutional Investor</p> <p>Speakers: Andrew Ballingal, Chief Investment Officer, Ballingal Investment Advisors</p> <p>Gerard H. Brimo, President and Chief Executive Officer, Nickel Asia</p> <p>Benjamin Philip G. Romualdez, President and Chief Executive Officer, Benguet Corporation</p> <p>Jaime F. Del Rosario, Partner, SGV & Co.</p> <p>Mark Williams, General Manager, External Affairs, Sagittarius Mines</p>
16:05 – 16:30	Coffee Break <i>Garcia-Villa, Balagtas and Balmori</i>	
16:30 – 16:45	Keynote Address: Hon. Carlos Jericho L. Petilla , Secretary of Energy, Republic of the Philippines	
16:45 – 17:35	Panel VI: Energy and Power	
	<ul style="list-style-type: none"> • Does the Philippines have sufficient power plants in place to support the increasing energy demands? • How is the country coping with soaring electricity prices? • What are the most cost competitive and sustainable energy solutions for the Philippine archipelago? • What are the key renewable energy projects? • Can the Philippines serve as SE Asia's LNG hub? • What infrastructure needs to be in place? 	
	<p>Moderator: Frances Yoon, Senior Reporter, Asiamoney</p> <p>Speakers: Erramon I. Aboitiz, President and Chief Executive Officer, Aboitiz Equity Ventures</p> <p>Jesse Ang, Resident Representative, International Finance Corporation</p> <p>Michael Rodriguez, Managing Director, Macquarie Infrastructure and Real Assets</p> <p>Mike Takeda, General Manager, LNG Development, Southeast Asia, Shell Companies in the Philippines</p> <p>David Walker, Chief Executive Officer, Richard Chandler Corporation</p>	
17:35 – 17:40	Closing Remarks: Victor Wong , Associate Director, Asia Pacific, Euromoney Conferences	

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